



# Making Your House Market Ready Checklist

It's much about curb appeal – most buyers form their opinion between the car and your front door, so begin on the outside of your house.

## The View from the Curb

- Trim shrubs, hedges, trees and lawn
- Pressure clean driveway and sidewalks
- Repaint or replace a worn mailbox
- Repair and/or repaint the fence
- Weed and feed the lawn and reseed worn patches
- Move trash cans out of sight
- Put away garden tools & toys

## Outside Your House

- Repair or repaint exterior walls and trim
- Wash all windows and window screens
- Check caulking around doors and windows
- Repair or remove old screen doors
- Pressure clean the driveway and sidewalks
- Add a new "Welcome" mat
- Brighten the entryway with potted plants

## Inside Your House

- Freshen paint with neutral colors
- Make your home look well-kept and inviting
- Appliances should be clean and in working order
- Check and repair plumbing, AC and electrical systems
- Clean carpets and floor coverings
- Freshen or replace caulk in bathrooms and windows
- Replace any burned out bulbs or broken light fixtures
- Box up knick-knacks and collectibles and clear out the clutter – this is very important so a buyer can envision your house as their future home

## The Roof

- Clean and repair gutters and downspouts
- Check flashing around vents, skylights and chimney
- Repair wire screens in soffits
- Check roof shingles for sturdiness

## Consider a Home Inspection

Having your house inspected by a licensed home inspector with strong references will alert you of any repairs that you may need to make in advance of selling. This can be a very useful tool to show buyers. If there were any items requiring repair, you can show them that those repairs were made. This can help avoid having to negotiate your price to cover repairs, and delays in closing.

## Plan Your Move

Some of the activities required to sell your home can actually help with the moving process. For example, by cleaning out closets, cabinets and the attic, you will have less to do once your house is under contract.